

Pricing SUMMARY - MEDICARE ~ ORIGINAL

Pricing Proposal - MEDICARE ~ **MAXI** / TWIN

Model No	Picture	Description	From 1-Oct-18	
			Buy Price (GB£ ex vat)	Inc VAT price
MEDICARE ~ VARNISHED WOOD				
BB-150151-MED		Babybay Medicare - ORIGINAL (Side Rail + Castors INCLUDED in Cost Price)	£379.58	£455.50
MATTRESS				
BB-81x42-PVC		Babybay Medicare Mattress ORIGINAL Foam filled with PVC cover UK Manufactured to meet NHS criteria	£66.63	£79.96
EXTRAS				
BB-150221-MED		Optional Extra Storage Shelf for Babybay Medicare ORIGINAL	£82.92	£99.50
			£529.13	£634.96

Multi-Buy Savings (Original + Maxi)

- 5 - 10 units ~ 5% saving
- 11 - 20 units ~ 7.5% saving
- 21 - 40 units ~ 10% saving

Model No	Picture	Description	From 1-Oct-18	
			Buy Price (GB£ ex vat)	Inc VAT price
MEDICARE MAXI ~ VARNISHED WOOD				
BBM-156151-MED		Babybay Medicare - MAXI Larger model for use with TWINS (Side Rail + Castors INCLUDED in Cost Price)	£499.58	£599.50
MATTRESS				
BBM-81x53-PVC-MC		Babybay Medicare Mattress - MAXI Foam filled with PVC cover UK Manufactured to meet NHS criteria	£72.46	£86.95
EXTRAS				
BBM-156221-MED		Optional Extra Storage Shelf for Babybay Medicare MAXI	£87.08	£104.50
			£659.12	£790.94

Delivery Costs

- £75/pallet + VAT
- £15/carton + VAT
- Pallet deliveries +5 sets